

REALTOR® Association of Prince William

# Ready for take off?



Get your career off  
the ground fast with  
the ABR® Designation  
Course.

**TAKE THE COURSE!**

## Your career is ready for blastoff!

Superior client services for buyers isn't rocket science, but there's a lot to know. And since less than four percent of all REALTORS® hold the Accredited Buyer's Representative designation, you'll soon have your career in orbit.

The Accredited Buyer's Representative Designation:  
How Buyer Loyalty is Earned.



**Dates:** May 20<sup>th</sup> & 21<sup>st</sup>

**Time:** 9:00 am – 5:00 pm

**Location:** PWAR  
4545 Daisy Reid Avenue  
Woodbridge, VA 22192  
Ph: 703-565-0033  
Fax: 703-565-0039

To download a registration form:  
[www.pwar.com](http://www.pwar.com)

**Cost:**  
**2 Day Core Course:**  
Member - \$299  
Non-Member - \$325

If you already took the SFR you  
have completed your elective for  
the ABR.



# Accredited Buyers Representative



**\$299 member/ \$325 non-member**

**9:00 AM – 5:00 PM**

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Address: \_\_\_\_\_ City/ST/Zip: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Email: \_\_\_\_\_

License Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ PWAR Member: YES NO

Payment: Check # \_\_\_\_\_ VISA / MasterCard: Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

*Returned checks are subject to a \$50 service charge. Registration will be voided.*

Authorized Signature: \_\_\_\_\_

I agree to the refund policy, as well as the school policies. \_\_\_\_\_ Initial

## PWAR SCHOOL POLICIES

**REGISTRATION:** All fees must be prepaid. PWAR accepts MasterCard and VISA credit cards, checks can be made payable to PWAR. Registrations will not be processed if the correct payment amount is not submitted.

**ATTENDANCE POLICY:** Class will begin promptly at the time noted. Students may not miss more than 15 minutes per module. Students missing more than 15 minutes of class will be automatically disqualified from receiving class CE/PL credit. Those students who have paid but have missed more than the allotted 15 minutes are welcome to sit in but will not receive CE/PL credit for that module. Moreover, if a student is disqualified because he/she is late or misses more than 15 minutes, no refund will be granted.

**PAYMENT POLICY:** Payments must be made at the time the reservation is made. If the payment is not made at that time, the student is subject to losing the reservation if the course should sell out. Any registration received without full payment is not guaranteed a seat until payment is made in full.

**CANCELLATION AND REFUND POLICY:** Cancellation requests (written or phoned) will be accepted through **5 PM 3 business days preceding each class**. All paid tuition other than the **\$100 non-refundable**, deposit will be refunded. No refunds will be given for cancellations made after the close of business on that day. (Requests for refund consideration due to extenuating circumstances must be received by PWAR in writing within 15 days after class start date).

**CLASSROOM RESTRICTIONS:** No tape recorders or recording devices are permitted in the classroom. No paging devices (beepers), Laptops, PDA's or portable phones are permitted in the classroom.

**CE/PL POSTING:** PWAR will make every attempt to forward CE/PL credits within 24-hours following each module. You should receive an email confirmation when those credits have been sent forward. However, VREB may take a little longer to get those credits posted. If you are facing an impending license expiration (i.e. this month) it is not recommended that you rely on these credits for renewal purposes. **PWAR will not refund class registrations based on delays in CE/PL reporting.** We recommend that you keep diligent records for yourself on all CE/PL classes you take. **We further recommend that you become familiar with the process for checking your credits online at [www.dpor.va.us/regulantlookup](http://www.dpor.va.us/regulantlookup)**

**DISABILITIES:** In our commitment to the Americans with Disabilities Act, we would like to know if you have any disabilities which require special accommodations, including the provision of auxiliary aids and services. If so, please contact PWAR at (703) 565-0033. Contact should be made as soon as possible to expedite any special arrangements.

**SNOWINCLEMENT WEATHER POLICY:** If George Mason University cancels classes, PWAR will cancel its scheduled classes. If George Mason University delays its classes, PWAR will delay by the same amount of time. Please watch the morning news programs to learn about any cancellations or delays. PWAR will make all reasonable attempts to contact those students who are registered for a class to notify them of any cancellations or delays in advance. **Please be certain that PWAR has your e-mail address and daytime and evening phone numbers when you register.** PWAR will make every attempt to record an announcement on its answering service message about any cancellations or delays.