

March 2020

This monthly newsletter is designed to provide you with a resource to share with agents in your office on what's upcoming at the Association. Whether agents need to complete continuing education or post licensing credits, want to get more involved in the community or are looking for networking opportunities, this newsletter will provide relevant information and more.

## New SentiLock Rules & Regs—Effective March 1

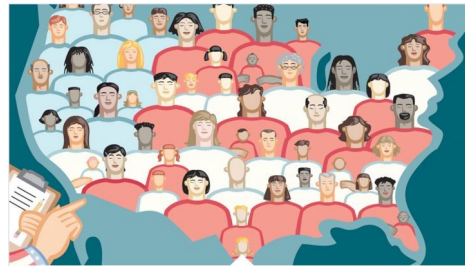
The Board of Directors of the Northern Virginia Association of REALTORS®, Blue Ridge Association of REALTORS®, Dulles Area Association of REALTORS®, Fredericksburg Area Association of REALTORS®, Greater Piedmont REALTORS®, and REALTORS® Association of Prince William have all recently approved revisions to the Regional Rules and Regulations for the SentiLock® Lockbox System (the "Rules"). The Rules were revised and updated to ensure that they are clearer, more concise, conform to current practice and ensure easier member compliance while providing safeguards to members and their clients in providing access to properties. [The revised Rules will go into effect on March 1, 2020.](#)



## 2020 Census

Taking place beginning in mid-March

It's imperative that everyone in the U.S. participate in the [2020 census](#). The data the census provides directs federal funds that support critical public policy programs in communities across the country. The census is important for all REALTORS® because completing the Census survey means more resources for businesses and communities across the country.



## Save the Date! Top Producer Awards Luncheon

April 29, 2020 | 11am – 2pm | Old Hickory Golf Club

This year, the REALTOR® Association of Prince William wants to recognize you and your 2019 accomplishments in a new way. Keep an eye out this month for more details on the Top Producer Awards Luncheon on April 29th at the Old Hickory Golf Club and mark your calendars — space is limited!

For questions, please contact [Meagan Gregg](#).



## March Classes

*Classes subject to change*

**3/4**—Broker Pre-Licensure: Finance (Begins)

**3/10**—16hr CE Bootcamp Day 1

**3/11**—16hr CE Bootcamp Day 2

**3/12**—Spring Market Class—**FREE**

**3/17**—VHDA Professional Training

**3/18**—New Member Jumpstart

**3/19**—Lunch & Learn—**FREE**

**3/20**—Real Estate Mastermind—**FREE**

**3/24**—C-RETS: Designing Teams

**3/26**—NAR Code of Ethics

**3/27**—2020 Economic Forecast—**FREE**

Contact [brandy@pwar.com](mailto:brandy@pwar.com) with questions.

## Small Group Meetings

**3/6**—Community Outreach

**3/12**—Affiliates

**3/16**—Professional Development

**3/18**—Board of Directors

*Subject to change, learn more at [www.pwar.com/committees](http://www.pwar.com/committees)*

