

September 2020

This monthly newsletter is designed to provide you with a resource to share with agents in your office on what's upcoming at the Association. Whether agents need to complete continuing education or post licensing credits, want to get more involved in the community or are looking for networking opportunities, this newsletter will provide relevant information and more.

Save the Date: Virtual Fall Conference 2020

October 12—16, 2020

Make the most of your *Business in a Virtual World* by committing to the completely virtual 2020 Annual Fall Conference. Due to the on-going COVID-19 pandemic, the REALTOR® Association of Prince William will be conducting this year's Fall Conference completely virtually over the course of an entire week, **Monday, October 12 through Friday, October 16**. Mark your calendars, and stay tuned for more information and registration!



2021 Board of Directors Elections

Polls Open Sept. 11

It's time to vote on our new Board of Directors for 2021! Polls will open on Friday, September 11 and will remain open until 5pm on Tuesday, October 13. Be sure to submit your electronic ballot by the deadline so your vote is accounted for. Results will be announced during the Annual Meeting on Thursday, October 15.

For more information, visit

www.pwar.com/elections



September is REALTOR® Safety Month

As a REALTOR®, it's important you have a personal safety protocol in place that you use every day with every client, like when meeting new clients, showing properties or sharing information online. There are a variety of tools you can add to your personal safety protocol, such as the smartphone apps and safety products listed at NAR.

During the month of September we will be sharing daily safety tips. For more information, [visit our website](#).



September Classes

Classes subject to change

9/1—Getting Found Online

9/8-9—ABR 2 Day Designation

9/11—SafeShowings Mobile Safety App (Presentation)—**FREE**

9/14—16hr CE Bootcamp—Day 1 (8 hrs Mandated CE)

9/15—16hr CE Bootcamp—Day 2 (8 hrs Elective CE)

9/16—New Member Jumpstart (Code of Ethics)

9/17—Essentials of Mortgage Lending (2 hrs Elective CE; 2 hrs Finance PL)

9/18—Real Estate Mastermind—**FREE**

9/24—NAR Code of Ethics (3 hrs Code of Ethics)

9/25—Orientation & Intro to Bright MLS (Webinar)—**FREE**

Contact brandy@pwar.com with questions.

Small Group Meetings

9/3—Affiliate

9/5—Community Outreach

9/16—Board of Directors

9/21—Professional Development

Subject to change; learn more at www.pwar.com/smallgroups



PWAR main office will be closed Monday, September 7 in observance of Labor Day.