

February 2021

This monthly newsletter is designed to provide you with a resource to share with agents in your office on what's upcoming at the Association. Whether agents need to complete continuing education or post licensing credits, want to get more involved in the community or are looking for networking opportunities, this newsletter will provide relevant information and more.

2020 Awards Applications

Deadline: February 19, 2021

The Top Producer Awards are organized to recognize and encourage outstanding REALTOR® members of the REALTOR® Association of Prince William (PWAR). Membership is open to any agent who is a REALTOR® or Principal Broker/Owner member in good standing with PWAR and who meets the volume requirements and criteria. Sales are calculated for the period from January 1 to December 31 of the award year.



Click [here](#) or email awards@pwar.com for more information.

Paint & Sip

Virtual | February 18, 2021 @ 5pm

PWAR's second virtual Paint & Sip instructed by Meagan Gregg and hosted by PWAR Affiliates will take place on Thursday, February 18 @ 5 pm.

Cost to participate will include a painting kit.
Register by February 8th to be guaranteed a kit! Kits will be available for pick up between February 15-18 (before 4:30pm)



Any late registrations will need to purchase their own supplies.

Click [here](#) for more details and registration.

2021 All Access Pass

Available February 1, 2021

The Realtor Association of Prince William will offer an All Access Pass for 2021's CE & PL courses to members. This pass will get REALTORS® unlimited access to CE & PL courses only in 2021 for **one low rate of \$115**. Whether you are a new or seasoned agent we continue to be your partner offering in-person classes, seminars, work groups and online learning. *Pass not applicable on Designations, Certifications, or online courses not instructed by PWAR.*

Click [here](#) to purchase yours.



February Classes

Classes subject to change

2/4—What to Expect at the Home Inspection (CE: 2hrs. Elective; PL: 2hrs. Current Industry)

2/9—New Forms Changes Informational—**Free!**

2/10—Bright MLS Sessions (Statistically Speaking; CMA's, Setting the Right Price)—**Free!**

2/12—Advertising for Brokers (CE: 2hrs. Legal Updates/Broker Management)

2/16—2021 Tech Series: YouTube Marketing—The Basics—**Free!**

2/18—VHDA Training—**Free!**

2/24—Pricing Strategy Advisor (PSA) (CE: 6hrs. CE Related)

2/26—Fair Housing (CE: 2hrs. Fair Housing; PL: 2hrs. Fair Housing)

Contact brandy@pwar.com with questions.

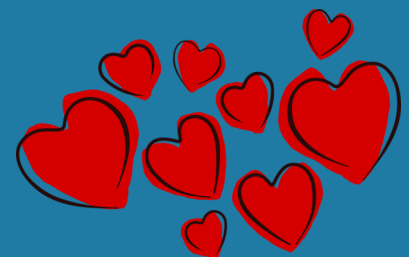
Small Group Meetings

2/3—Legislative

2/11—Affiliate

2/12—Community Outreach

Subject to change; learn more at www.pwar.com/smallgroups



Holiday Closure: PWAR will be closed on Monday, February 15 in observance of Presidents Day.