

# Member Perks

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## General

### **Awards & Recognition –**

Recognition is celebrated for outstanding achievements at the annual REALTOR® Awards event.



**The PWAR Logo –** Members may use the REALTOR® Association of Prince William logo to identify themselves as a member of PWAR.



**Bright MLS –** PWAR is a shareholder member of Bright MLS, which provides agents with member pricing.

**Association Events –** Several events are held throughout the year; Fall Conference, Realtor Day on the Hill, Installation of Officers & Directors, Affiliate-Sponsored events, Bowling Fundraisers, and more.

**Market Statistics -** Every month, using data provided by Bright MLS and Virginia REALTORS®, that generates stats giving readers a valuable overview of the current local housing market.

**Small Groups –** Joining a PWAR Small Group has always been a great way to make new contacts, learn about the new trends in the industry, and have a hand in shaping the Association's direction.



### **Connect Dashboard –**

Provides a modern and intuitive portal for accessing all your online tools, apps, and services. This central resource consolidates all of the sites your users rely upon daily. Login to the PWAR site to connect.

**Office Visits –** The staff and leadership visit real estate offices to bring information about the association, and other topics of interest.

**REALTOR® Store –** Your full service spot for all your real estate product needs.

**Member Lounge -** The member lounge is available for PWAR members' use. Features a desktop computer, worktable, and complimentary wi-fi. Let PWAR be your office away from the office! Available during PWAR business hours.

**Outreach Events -** PWAR has been a long-time contributor to charitable organizations located throughout the county and hosts various fundraising events in addition to offering volunteering opportunities for community clean-ups and beautifications.

**Leadership –** Is leading your passion? Leadership at PWAR isn't as challenging as you may envision. We have a team waiting to assist you in reaching your leadership goals within the Association.

## Communications

### **Website & Social Media -**

Online resources, and the latest news, are available 24/7 on these two platforms.

**The Bulletin -** This e-news is delivered to your inbox bi-weekly and filled with news and information from PWAR, the state, and national associations.

**Professional Development News -** This is sent dropped into your inbox bi-weekly and highlights what education offerings are in the coming weeks.

**REALTOR® Resource –** A monthly publication for brokers designed to provide a resource to share with agents in your office on what's upcoming at the Association.

## Government Affairs

**Legislative Advocacy –** PWAR works closely with the state and national associations and has a great impact on protecting your ability to do business, and the ability for consumers to buy and sell property.

**RPAC -** RPAC is a voluntary professional advocacy committee that identifies and invests in candidates for office who support the public policy goals of the REALTORS®. RPAC is run by volunteer REALTOR® leaders from across the nation, the Commonwealth, and here in Prince William County.

# Member Perks (cont'd)

## Professional Development

### **New Member Jumpstart –**

Jumpstart is just that, giving new members a jumpstart on their business. They meet the staff, network with their peers, attend a mini tradeshow hosted by Affiliates to help build their partner database, and take the REALTOR® Pledge.

**New Member Road Map -** For the first year of membership, each new member will receive an email with an informative topic to guide them through their first year as a REALTOR®.

**Continuing Education -** PWAR is your partner offering you continuing or post-license education classes, seminars, work groups, and the competitive advantage of working with our professional Affiliate partners in specialty areas such as; appraisals, property management, and commercial development.

**NAR Designations -** Obtain special designations and certifications to advance your career through various courses offered throughout the year such as AHWD, GRI, HFR, MRP, PSA, RENE, and SRS.

**Lunch & Learns -** A wide variety of Lunch and Learn seminars are presented once a month by Affiliate Members on today's top-of-mind real estate topics and current trends in the industry.

## Products and Services



**SentriLock -** Members may purchase lockboxes at a discounted rate through the association. PWAR also works with associations in the SentriLock network to grant reciprocity to other jurisdictions.



**Remine Docs+ -** A streamlined solution for collaborative, cloud-based, end-to-end document creation, e-signature, and transaction management.



**SafeShowings -** the first real estate safety solution of its kind in a simple-to-use app. It captures a facial image, in real-time, of someone with whom you are about to enter a property. If you are unable to end a showing, it sends the image of the potential perpetrator as well as your geolocation to your emergency contacts.



**TechHelpline -** Offers support for hardware, software, networking and digital devices. Members can contact friendly and knowledgeable analysts at 1.800.276.4216, info@techhelpline.com, or <http://chat.techhelpline.com/> for help with any device.

## Professional Standards

**Resolve Disputes –** Whether ethical or arbitration, if you have a problem with a real estate professional, you may want to speak with them or with a principal broker in the firm. If, after discussing matters with the professional or a principal broker in that firm, you are still not satisfied, you may contact the association to begin the resolution process. Consumers may also contact PWAR for dispute resolution.

**Mediation Services -** PWAR offers and encourages mediation as an alternative to the adversarial approach of arbitration.

**Ombudsman Program -** The Ombudsman Program adopted by the Regional Cooperative intended to provide an alternative dispute resolution service for members of the public or other Realtors with complaints against members of one of the Associations.

**NAR REALTOR Benefits® –** You'll find a robust roster of vetted business partners who've created custom products and services and exclusive member pricing designed to empower you to grow and thrive in your business. Visit [nar.realtor/realtor-benefits-program](http://nar.realtor/realtor-benefits-program) for more details.